ndersons Inspire. Achieve. Celebrate.

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Our 100th Sale!

29

Fundraising ABCs

Our Fundraising items!

Your Photo Here

Action

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emental

A fundraiser that involves some sort of action will be more fun for everyone!

Try: Walk or Bike-a-thon, Free-throw contest, School Carnival or Game Night.

Businesses

Local business owners love to sponsor their hometown kids and will often participate in your school fundraising efforts.

Try: Putting local business ads on the back of programs or t-shirts or make a special announcement acknowledging your sponsors.

Community

Get the community involved with fun events that are open to the public.

Try: Rummage Sale, Science Fair, Carnival, Spaghetti Dinner or Car Wash

1-800-229-3258

andersons.com

The field trip we earned!

2011-2012

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Earn quick & easy money for your elementary school by taking advantage of the **PROFIT POTENTIAL** provided by our fundraising kits.

PROFIT POTENTIAL:

Paw Pride Award Set

Buy 250 at \$3.99 each= \$997.50 Sell 250 for \$5.99 each=\$1,497.50 \$1,497.50-\$997.50=\$500

\$500 profit for your school

OR

Sell each piece (1,250 pieces) for \$2 each=\$2,500

\$1,502.50 profit for your school

Fundraising Tip:

Don't forget to advertise! You won't make any money if no one knows about your fundraiser! Hang posters and banners around town and put an add in your local paper!

Visit us online at **andersons.com** for complete product information and color options!

Fundraising 101

It's all about what you know!

□ Know your goals.

How much money do you need to raise? How are you going to do it?

Know your customers.

Sell items people want. If they don't like `em, they won't buy em.

□ Know your price.

Buy high value, low priced items from Anderson's and resell them for more than you paid.

Know your products.

What are they? Why will people want them? How will you advertise them?

Know your time frame. What is your goal date? Will you be fun

What is your goal date? Will you be fundraising at events throughout the year? When are they?

□ Know where to go for help. For fundraising ideas and email coupons and promotions visit andersons.com!





Over \$2,220,000 earned by Schools!

That's real money earned by real people in real **schools** just like yours!

Shopping with Anderson's is a rewarding experience!

With Anderson's Customer Rewards. every purchase earns you money back in the form of Anderson's merchandise credits--money you can use to ensure your kids have everything they need. If you can dream it, you can do it with Anderson's!

Getting your rewards is EASY!

Step 1: Purchase!

You earn rewards with every purchase, every time.

Step 2: Earn!

The more you purchase from Anderson's, the GREATER YOUR **REWARDS!**

Step 3: Redeem!

Check your rewards online anytime. Redeem when you order online, by phone or by mail.

Start earning your rewards now! Find out more at andersons.com/rewards



Classroom Decor





Custom Stickers







Wristbands

Recognition Items

T-shirts



We Can Help With Your School Carnival!

Tic Tac Toe as backdrop and 4 be Item #: \$10E0

\$42.99 kit

Exclusive sole Source

Guitar Race Includes game pieces, wooden dowel and jumbo foam dice. Item #: \$10G0

\$39.99 kit

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Fundraising doesn't have to be boring. Anderson's has fun ways to get kids, parents and the community involved and earn s for your school, too!

Mascot Toss Includes corrugated plastic backdrop and 6 beanbags. Item #: PP10A1 \$39.99 kit

Exclusive

It's Easy to Raise With Fun Carnival Games!

 Set up games in your gym or outdoor space.
Charge per toss or per play (e.g. 3 tosses).

3. Sell tickets at a set price good for a certain number of game plays.

Exclusive sole Source

We're Your One-stop Fundraising Shop!

We know planning for fundraisers can be stressful, but have no fear. *Anderson's* is here to help. We have everything you need to make all of your school fundraisers a success, from start to finish.

Fundraising Ideas

Silent Auctions

Get donations from staff, parents & the community (i.e., crafts, framed prints, almost anything) and have people bid on them. Don't forget to get the word out with Custom Banners (page 115).

Movie Night

Set up a movie projector in the gym or cafeteria. Then set up concession stands. Fill our popcorn megaphones (page 153) with popcorn and beverages and sell `em for 50¢ each!

🗹 Book Sale

Have kids, parents, and relatives donate gently used books. Promote your sale with bookmarks (page 126-131)!

🗹 Walk-a-Thons

Kids get `pledges per lap' from family and relatives. Create punch cards to keep track of how many laps they complete. Sell custom shoelaces (page 167) at your event to earn some extra money!

Basket Auction

Have each classroom pick a theme (i.e., Bath Time, Scrapbooking). Encourage kids to bring in items to fit in their basket.

Ghostly Greetings or December Deliveries

Create slips of paper that parents, staff and students can send to their children and/or friends. Sell 'em for 25¢ or 5 for \$1. Drop 'em off in a decorated box on your holiday, then deliver them to classrooms.

"I have worked with Anderson's for many years and are very pleased with their products and customer service. I would recommend their products to everyone."

Social worker, Baltimore, MD

order fundraising items now! 1-800-229-3258 andersons.com

When ordering online, specify promotion code 396493. When ordering by phone, mail or fax, specify priority code 396493.

Expense Category	Budget	Amount Spent	Amount Over or Under	Profit	Person Responsible	Date Completed

Budget/Expenses Sheet